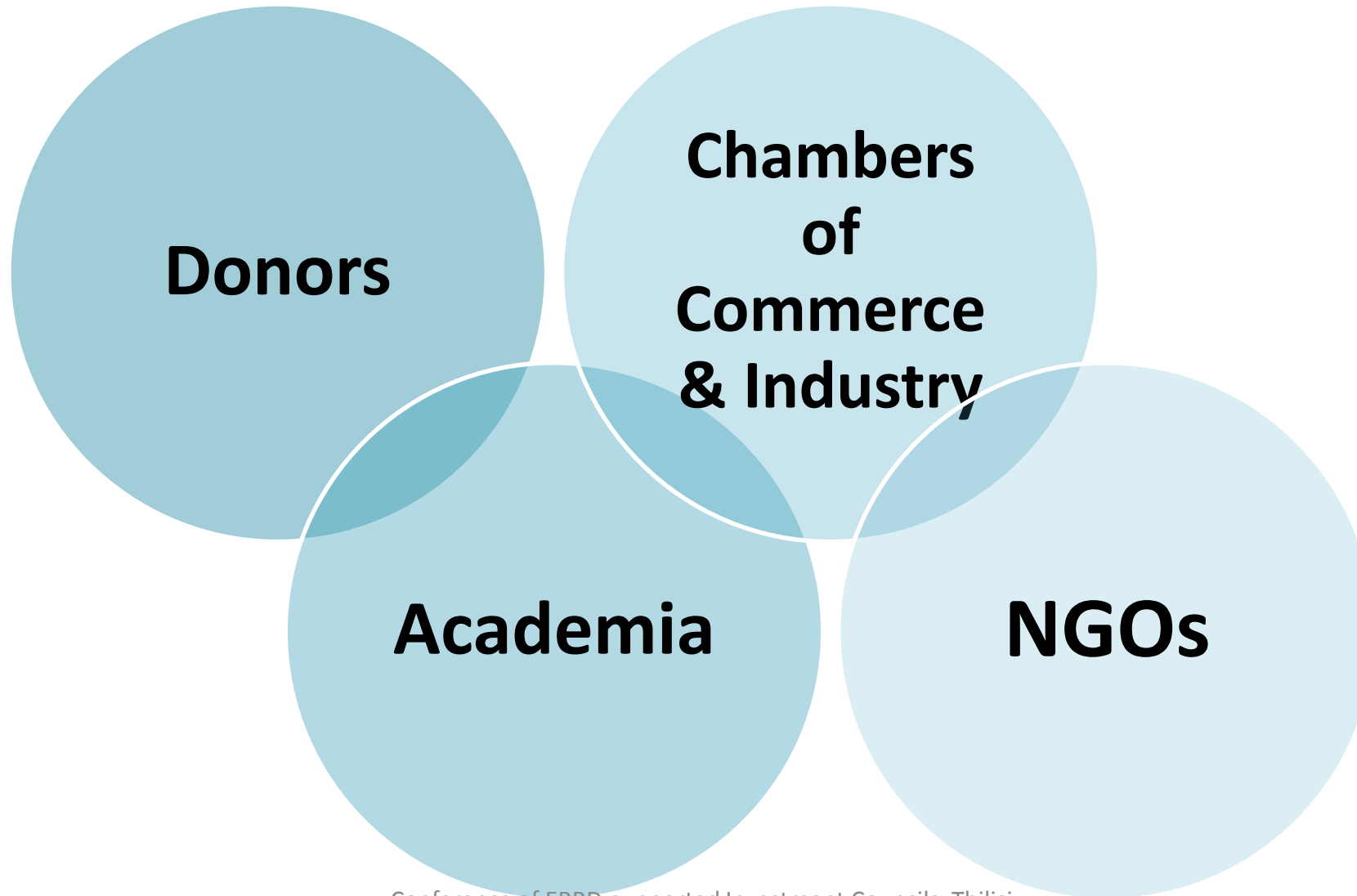


ALBANIA INVESTMENT COUNCIL

Effective partnerships with key stakeholders

Ms Diana LEKA, Head of Secretariat
Investment Councils' Conference, Tbilisi, 15 March 2018

Profile of stakeholders



Collaboration with Donors – RisiAlbania, Swiss Project

❑ Collaboration with RisiAlbania – Swiss Project

The service sector has **investment potentials** which could become **success** if invested in quality service with created “value added” in certain segments and professions. Purpose of the collaboration was to better understand the problems of **labor skills’ problems** in the business process outsourcing (BPO) sector and provide potential recommendations to seize investment opportunities.

❑ Collaboration with IFC

Secretariat is taking over in 2018 the consultation process of the new unified harmonized law. While, in 2015, it was presented the draft of the new insolvency law at the Investment Council.

Collaboration with Academia

- ❑ One of the IC recommendations in 2016, was to foster cooperation on policy advocacy and debate between IC and academia through Memorandum of Understanding.

MoUs were signed with Epoka University and European University of Tirana (exchange of statistical data, debate opinions and potential recommendations including economic analysis; cooperate in mutual publications; provide exchange and internship opportunities for students and exchange technical and professional assistance as well as best practices.

- ❑ Concrete and successful collaboration with Epoka University is the survey conducted in July-September 2017, in raising the awareness and enhance the responsiveness of the business to cooperate with AIC as well as survey data processing and certification, etc.

Collaboration with Chambers of Commerce

- ❑ Collaboration with the General Directorate of Customs, Chamber of Commerce and Industry of Tirana and the Association of Producers "On the Novelties of the new Customs Code and implementing instructions, business in a consultation meeting with the Customs"
- ❑ Collaboration with Chamber of Durrës, the Secretariat contributes in the workshop: "Business Concerns as relates to the VAT refund and Tax Inspection."

Collaboration with NGOs

- ❑ Concrete collaboration with CDI (Cooperation Development Institute). The Secretariat contributed in the Civil Society Forum Tirana under the Berlin Process, held in Tirana in April & November 2017, in two sessions such as on i) the business climate and innovation, and ii) Economic growth and the role of the labour skills quality.

Civil Society Forum, which is an important initiative within the Berlin Process, brings together over 100 participants from countries of the region and the European Union with the aim of fostering dialogue between citizens and decision-makers, as well as enhancing cooperation between the civil society organisations of the Western Balkan countries.

Thank you!
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